From:

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Email Subject Line:

APR March Newsletter - What's Happening Now

Email Body:

In this issue we talk about contractor services, indoor air quality, acquisitions, March Madness, aging-in-place, HVAC technology, industry trends and more.

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APR Supply Co.

### WHAT'S HAPPENING NOW

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## Can A New Approach To Building Design Improve Indoor Air Quality?

Indoor air quality has always been a bit of a niche subject, even in environmental circles, but over the last few years, a growing number of people have come to realize how vital it is to our wellbeing.

Kevin Smith, general manager of life and device solutions division and visual solutions at Panasonic Canada said the focus on homebuilding over the last 20 years has been around energy efficiency and to "seal buildings up as tightly as possible".

But Smith said the "biggest issue in design, right now" is improving indoor air quality through improved ventilation systems.



# **APR Supply Co. Announces Acquisition of Barton Supply**

APR Supply Co. is pleased to announce the acquisition of a new branch location in Cherry Hill, New Jersey. Formerly Barton Supply, the location currently serves plumbing, irrigation, drainage, and landscape lighting products. The transition to APR will now add HVAC to the branch's portfolio.

Now at 42 branch locations, APR Supply Co. continues to expand its footprint in southern New Jersey as a fourth generation, family-owned HVAC and plumbing wholesale distributor.



#### **Aging-in-Place Remodeling – A Growth Opportunity**

Whenever the economy is uncertain, savvy contractors look for new ways to drive business.

Interest for aging-in-place projects continues to climb. Research has shown that demand for walk-in tubs is growing at double-digit annual rates. Many contractors consider walk-in tubs to be the backbone of their business, and the reason they expect to flourish, even in an uncertain economy.





#### Technology Can Help Solve the HVAC Labor Issue

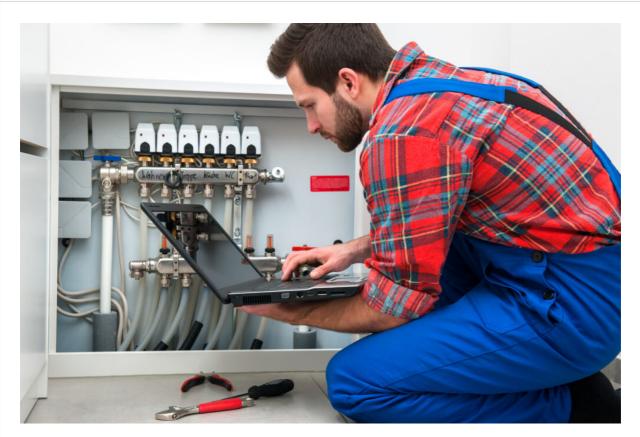
While there's no quick solution to the nationwide shortage of skilled labor, one HVAC manufacturer's latest technology aims to simplify the installation process while increasing a contractor's productivity and profitability.

Read More.

DO YOUR CUSTOMERS KNOW WHAT'S IN THEIR WATER?

Show them with a free water analysis kit available at any APR branch counter.





#### **Eye-Opening-Opening Plumbing Industry Trends For 2023**

The reaction to Covid had various effects on the plumbing sector, some of which still have an impact. This is true of other construction products and home improvement companies as well. However, the plumbing sector is also moving forward in the rapidly changing digital world. Here are a few of the major trends that will affect consumers and tradespeople in 2023.

#### Read More.



# LEAN ON THE OASIS DESIGN TEAM TO CARE FOR YOUR CUSTOMER.

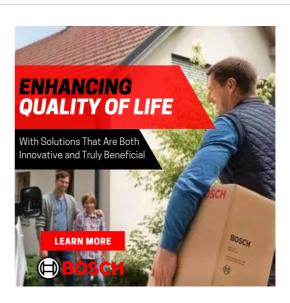
Learn more at aprsupply.com/showroom.



## 6 Emerging Kitchen and Bath Trends- As Seen at The 2023 Kitchen & Bath Industry Show

From personalizable steam showers to a soon-to-be trending faucet finish, here are six compelling finds from the show that will soon be taking the design world by storm!





#### Baker Water Systems Pitless Booster Station - A Better Solution

Baker Water Systems - Monitor designs and manufactures water well equipment for industrial, municipal water system markets. Monitor provides innovative solutions, which integrate high-efficient patented technology.

#### Watch Here.

### **Bosch Thermotechnology Utlizes AWS to Create Integrated Systems**

Bosch Thermotechnology is a leading source of high quality water heating and comfort systems. Bosch Thermotechnology utilizes AWS Serverless to create Integrated systems that enhance quality of life.

#### Watch Here.

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